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JARED SMITH'S ADVICE TO HAWAIIAN COFFEE GROWERS

No Chance for Tariff or Bounty and Organization Should Be Effected to Place Local Product Properly Before American Public.

Jared G. Smith, special agent in charge of the United States Experiment Station, believes from the attitude of officials in Washington that Hawaii has no chance of getting either a bounty or tariff on coffee. Mr. Smith suggests that just as good results can be accomplished if the Hawaiian coffee growers organize and advertise their wares in a proper manner and also endeavor to secure its sale to the War Department. Mr. Smith returned from the mainland on the China.

"I don't believe there is any possibility of either a bounty on Hawaiian coffee or a protective duty," said Mr. Smith yesterday.

"There is no possibility of legislation in Congress towards either end at this session, for a good many reasons. There is a chance, however, of working up a good trade market if the coffee growers of the islands get together and advertise properly on the mainland. This was the suggestion made by a coffee broker in San Francisco. He says that what Hawaii needs is to put up coffee in uniform packages with a special style of bag, or better still to pack it always in hundred pound packages. He says coffee comes to the San Francisco market put up in packages of varied sizes, different standards being adopted by the different countries. There is a considerable demand for hundred pound packages to supply the family trade of the United States, and if Hawaiian growers pack their coffee in exact weight bags that will at once be noted as a distinctive feature, and will make it more saleable and at better prices than at present.

"I think also that the coffee-growers should organize an association, get together and subscribe enough money to advertise their product in three or four of the leading magazines. Make prominent the fact that it will be packed in hundred pound bags and also the quality of the coffee and if that is done, in a year there will be a considerable demand for Hawaiian coffee, and that demand will do as much towards stimulating the industry as either a bounty or tariff.

"If a bounty is secured it will have to be re-enacted at each session of Congress and it will cost the people here more than the increase of price will amount to. There is much more American capital invested in coffee in Central America states than in Hawaii, Porto Rico and the Philippines combined, and if effort is made to secure a duty on coffee, these interests will have to be reckoned with. There is legislation, however, that may be asked with a very good chance of getting it, and that is to shut out absolutely from the American market damaged and low grade coffee. Some of the samples I had shown to me in San Francisco, of Central American coffee was absolutely rotten, and is used mostly in making the cheaper grades of roasted coffee. It has no value as coffee, neither taste or flavor, and is actually injurious to the health of the people who use it. To keep these inferior grades out of the American market would better the price of Hawaiian coffee which now has to compete with the cheaper grades to a certain extent.

"Another thing—the United States commissary department of the War Department buys about 85,000 pounds of coffee annually in San Francisco. The bids will be opened in January. As result of previous action by Governor Dole a year ago, a concession was secured from the army people by which bids are asked on Hawaiian coffee. The bids are so worded that for all practical purposes Hawaiian coffee is shut out. The War Department asks for bids on 75,000 pounds of roasted coffee, packed in tins, specifying Hawaiian or Central American coffee. There is a provision which says that Hawaiian coffee cannot be blended. None of the Central American states produces enough coffee to supply this demand at one time, and Costa Rica, Guatemala, Honduras and Southern Mexico coffees are blended. The good and bad mixtures makes a coffee about the right price for the army, while Hawaiian coffee cannot compete as to price. So there is a serious disadvantage in the War Department's specification that Hawaiian coffee should not be blended. If instead the commissary department provided that of all coffee used twenty-five per cent should be the Hawaiian product it would make a big difference in the price. As to the quality of Hawaiian coffee in comparison with the Central American product San Francisco brokers say there is no better. Hawaiian coffee is highly flavored and very strong, and is used quite largely by the coffee trade in blending, to bring up to standard the inferior coffee of other countries."

NEW FOSSILS FROM DAKOTA.

Professor Frederick B. Loomis, of the biological department of Amherst college, has returned from a trip of three months spent in the Bad Lands of Dakota and Wyoming, searching for the remains of extinct animals and fishes. He found the fossil remains of many animals, including the rhinoceros, horse, camel, beaver and rabbit. In all, the remains of some 500 animals or parts of animals were found. One of an extinct animal, known as the titonothere, nearly as large as an elephant, was found in such complete state that it can be set up. Another small animal known as the oreodon, a sheep-like animal, was found with only its toes lacking. Forty to forty-five skulls of animals were found, the other parts being missing.

It is related that a Democratic member once ventured to challenge one of "Uncle Joe" Cannon's statements. "Mr. Blank is mistaken," sharply replied Mr. Cannon. This form of denial was contrary to the rules because it mentioned a member by name instead of as "the gentleman from Indiana." The offended Democrat called the Speaker's attention to the breach of rules. The Speaker explained, and instructed the new member to proceed in order. With a sweeping and courteous bow, which has since become famous, Mr. Cannon said: "If the venerable and august gentleman who is such a stickler for the rules will bear with me, I beg to inform him that he lies under a mistake."

One of the most striking anecdotes told in Hermann Klein's "Thirty Years of Musical Life in London," relates to Anton Seidl's first interview with Wagner, in the library at Wahnfried. Seidl found the room dark; and, imagining nobody was there, he pulled out his letter of introduction, and began silently rehearsing the speech he had prepared. Suddenly, from out of a gloomy corner, Wagner appeared, and Seidl was so nervous that he could not bring out a sentence of his speech. This proved to be his salvation, for Wagner, declaring, "If you can wait as well as you can hold your tongue, you will do," engaged him on the spot.

Professor T. N. Carver tells an amusing story of a clergyman friend, who, upon one of his trips through the West, observed that almost every man he met and spoke with used profanity. Finally he found one man who talked to him for twenty minutes without using an oath. As they were about to separate the clergyman shook hands with the stranger, and said: "You don't know how glad I am to have a chance to have a talk with a man like you. You are the first man I have met for three days who could talk for five minutes without swearing." The stranger was so surprised and shocked at this deplorable state of affairs that he instantly and innocently ejaculated: "Well, I'll be damned!"

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